

CASE STUDY

Coloplast worldwide: Healing the reporting process

Coloplast uses Integra for Notes to integrate financial databases and take mission critical decisions

Coloplast is a worldwide provider of high-quality and innovative health care products and services headquartered in Denmark. With over 6,000 employees spread over 30 countries, Coloplast delivers its products to more than 100 countries with an annual turnover of over \$960 million.

Coloplast uses IBM Lotus Notes across all business units and a Notes based application to manage pricelists across all its product lines. Reporting was a major challenge.

"The pricelist needed to be categorised by product line, groups, products and their components. Easy enough you may say – but our pricelist required the generation of a photo or image of the item as well as pricing and pack information. This hierarchy and clusters of information was to remain intact when presenting or printing the next page of the pricelist," comments Rasmus Nielsen, IT Coordinator, Coloplast.

"And if that wasn't complex enough, each product was to contain a graphical representation of the product, and the lay-out of the report should look as defined in this picture. Several price lists should be able to launch after each other," Nielsen continued.

"These reports had to be available at any time and so we were looking for a product which offered on-demand and scheduled based reporting."

"We didn't have to look far for a solution. Our trusted IT partners Intravision, introduced us to Integra for Notes as a tool capable of addressing our advanced reporting requirements from Lotus Notes data and generating Excel and Word based reports and Integra seemed capable of handling all our specific requirements."

Coloplast reviewed the product and learned that the product could not only meet their demands for this specific price list project, but could also be utilised in many other usage scenarios across the company.

The Integra for Notes product family enables reporting from Lotus Notes to Microsoft Word and Excel, enhancing printing, reporting and analysis of data contained within the Lotus Notes environment. It allows users, developers and administrators to generate reports from Lotus Notes and non-Notes databases without modifying the design of the Notes databases and without the need to install files on local machines or servers.

Integra for Notes allows easy determination of filtering conditions and sorting options by the end user at the time of running a report delivering improved flexibility for the end-user to allow generation of reports meeting user conditions. Furthermore, 'Send To' options allow the sending of reports as Attachments, PDF files, Notes Rich Text or Document Links and saving data back into Lotus Notes.

Coloplast committed to the project and purchased the necessary licenses as well as a consulting pack which would be used to outsource the development of reporting needs. "IntraVision assisted in the project scoping and developed a time plan. On completion of the project write-up, we completed testing, made small adjustments and we were ready to start using the system!" added Nielsen.

"We have been very satisfied with the commitment and effort that the solution team of IntraVision and Integra for Notes has shown on this project, which gave us the end result we required and allowed us to benefit quickly from our investment and deliver more advanced reporting capabilities to our global teams. We now use Integra for Notes for various other scenarios such as sales force statistics and mail merge's."

"We offer ad-hoc reports as a service now – this doesn't only benefit the company but also makes the developer team's lives easier. We have seen many benefits but a major one is that we can deliver reports etc., to non Notes users – something we could have only dreamt of before we found Integra for Notes."



Integra for Notes improves your capabilities for data analysis, printing, graphing, mail merge and even data import and export by integrating Lotus Notes with Microsoft Excel®, Word®, XML and PDF files.

Features for END USERS:

- Wizard based
- Determine layout, fields, filtering and outputs
- Pivot tables, charts, mail merge, labels etc.,
- Import AND Export
- E-mail, save to Notes or file system, utilise doclinks, print

Features for NOTES DEVELOPERS:

- 'Point & Click' data selection and layout
- Event driven LotusScript
- No design changes to databases
- Zero footprint – No installation required
- Runs on Notes client, browser & scheduled

For more information, demos and downloads, please contact us.



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